

Modern Woodmen People

- **I'm a ...** Modern Woodmen financial representative in San Jon, N.M., a small town of 200 residents.
- **My family includes ...** wife Julie and sons Dylan, 14, and Dustin, 7.
- **Before Modern Woodmen, I was ...** a mechanic. I ran my own service station in San Jon. I did this for nine years until life caused me to find a new career path.
- **I began a career with Modern Woodmen ...** in 1993. Due to underground storage regulations, I was going to have to move my business or remodel the station. Unfortunately, the cost was too high. This forced me to look for a new career. I wanted to stay in our community, so it was a challenge. I was a Modern Woodmen member and around that time, I received a letter from the regional director, Kenny Jackson (who was also my representative). I knew him from high school, and he was looking to develop representatives in the area. That was all it took.
- **I chose Modern Woodmen because ...** I noticed how much Kenny enjoyed what he did. It made me think that I could enjoy it, too. As a business owner, I had always been self-employed. Being a Modern Woodmen representative allows me to directly control my income based on my work.
- **The best part of my career is ...** it's a challenge every day and there is never a boring moment. I really do something new each day. I work with new people and different problems.

Do you want more than a job?

As a member, you know that Modern Woodmen offers financial security for families. As a representative, you can earn the income you need today, while building your financial services career to provide long-term financial security for your future.

But your impact won't end with financial products. With Modern Woodmen's fraternal activities, you can make your community a better place to live. Visit www.mwacareers.org today.

